

June 27, 2018

Re: Head Womens Tennis Coach, URI

Dear URI Athletics,

Please accept this letter and resume as my formal application for the position of Head Womens' Tennis Coach position at the University of Rhode Island. Having grown up in RI I am very familiar with the university and have always strongly believed that the tennis program is a sleeping giant and could/ should contend for A10 titles every year.

I am presently the Head Mens and Womens Tennis Coach at Georgetown, a position I've held for the last 12 years. I have also had the great fortune to simultaneously serve the White House and The Obama Family as their tennis professional for the last 9 years. Although both positions have been highly rewarding, my family and I would love to be back in Rhode Island to raise our two daughters.

I am on Cape Cod for the summer and could easily come meet with you in person at your earliest convenience to discuss the position. My cell phone is [REDACTED]

Kindest Regards,

Gordie Ernst

# Application: Gordie Ernst

Posting number: SF00627

Posting: Head Coach, Women's Tennis (Professional Staff Historical)

Form: Faculty/Professional Staff Application

Submitted: June 28, 2018 at 09:53 AM (confirmation number: CN000096266)

## Personal Information

### Personal Information

First Name	Gordie
Middle Name	
Last Name	Ernst
Other names used	
Actual Address	
Mailing Address:	
Current City	Chevy Chase
Current State	MD
Zip Code	20815
Country	United States of America
Primary Contact Number	
Alternate Contact Number	
Email Address	
Have you ever been dismissed from any position?	No
If Yes, please explain.	

## Education

### Post Secondary Education

## Employment Experience

### Employment Experience

Please enter your last ten years of job history starting with most recent. To begin entering information, click the Add New Entry button. Enter your most recent job first. When finished entering each job, click the Add Entry button. Continue adding your job history by clicking the Add New Entry button. When finished, click on the Save and Continue to Next Page button.

Employer Name	Georgetown University
City	Washington

State	DC
Begin Date	
End Date	
Job Title	
Work Performed	Direct all aspects of the Mens and Womens Tennis programs at Georgetown University in the Big East Conference including all recruiting, coaching, and fund raising.
Most Recent/Ending Salary	85k
Supervisor Name	Dan Trump
Supervisor Title	Associate AD
Reason for Leaving	Strong desire to relocate family back to RI where I grew up!
May we contact this employer?	Yes

## References

### References

Name of Professional Reference	Lee Reed
Phone Number	
Reference Email	
How do you know this reference?	was my boss at Georgetown

Name of Professional Reference	Patricia Thomas
Phone Number	
Reference Email	
How do you know this reference?	former boss, now the AD at UDC

Name of Professional Reference	Mark Panarese
Phone Number	
Reference Email	
How do you know this reference?	Father of 2 of my former players

## Attach Document

### Required Documents

Kind	Name	Conversion Status
Cover Letter/Letter of Application	Cover Letter/Letter of Application 06-28-18 09:49:33	PDF complete
Resume	Resume 06-28-18 09:39:55	PDF complete

### Optional Documents

No optional documents added.

## Supplemental Questions

Required fields are indicated with an asterisk (\*).

1. \*Do you have a Bachelor's degree?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

2. \*Do you have a minimum two years of coaching experience in women's tennis at the collegiate level?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

3. \*Do you have demonstrated organizational and administrative skills?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

4. \*Do you have demonstrated strong interpersonal and verbal communication skills?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

5. \*Do you have demonstrated proficiency in written communication skills?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

6. \*Do you have demonstrated effectiveness in recruiting student athletes?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

7. \*Do you have demonstrated leadership skills?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

8. \*Do you have demonstrated ability to work with college students, alumni, staff, boosters and the media?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

9. \*Do you have demonstrated experience in fund-raising and public relations in athletics?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

10. \*Do you have demonstrated ability to adhere to the University, NCAA, and Atlantic 10 Conference rules and regulations?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

11. \*Do you have demonstrated ability to support student athletes' academic progress and achievements?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

12. \*Do you have demonstrated ability to work with diverse groups/populations?

☒ 1. Yes

☐ 2. No

☐ 3. No Answer

13. How did you hear about this employment opportunity?

☒ 1. Public Job Posting

☐ 2. Internal Job Posting

☐ 3. Agency Referral

☐ 4. Advertisement/Publication

☐ 5. Personal Referral

☐ 6. Website

☐ 7. Other

☐ 8. No Answer

## Certificate

I certify that all statements made on this application and the information contained in all other documents I have submitted in support of my application are true and complete to the best of my knowledge. I understand that University of Rhode Island may verify the information I have furnished. I understand and agree that any misrepresentation, omission, or falsification of information provided constitutes grounds for immediate dismissal and may disqualify me for employment at University of Rhode Island. I authorize University of Rhode Island to make inquiries regarding my education, work experience, references, credit and criminal history. I understand that any job offer or subsequent employment may be conditioned on the University's receipt of a satisfactory background inquiry. I agree to cooperate in such inquiry and understand that providing misleading information may result in disqualification and/or termination. By electronically submitting this application, I certify that I have read and agree with these statements and conditions. By electronically submitting this application, I agree to these conditions. In order for your application to be reviewed for this position, please answer the supplemental questions and check the certify statement above.

☒ I certify that I have read and agree with these statements

GME Please enter your initials to verify your identity

Submitted on June 28, 2018 at 09:53 AM by Gordie Ernst

Gordie M. Ernst

## PROFESSIONAL EXPERIENCE

- 2006-present: Georgetown University Washington, DC  
*HEAD MEN'S and WOMEN'S TENNIS COACH*
- Raised over \$1,000,000 in the past 12 years for the program
  - Women's Program Highlights:
    - o 2013 Women's program first ever national ranking and recorded first ever win over ranked team, William and Mary(#30)
    - o 2011 Coached first ever nationally ranked Georgetown players; Stephanie Wetmore, Lauren Greco and Tina Tehrani. Coached first ever All Big East Player Stephanie Wetmore.
    - o Led Women's Program from last place in Big East Conference in 2006 to 6<sup>th</sup> place in 2011. The highest finish in Program history.
    - o Coached Victoire Saperstein to the 2014, 2015, 2016, 2017 ALL Big East teams (first Hoya freshman to receive this award) Victoire then went on to win the Duffy award, given to Georgetown's top student athlete
    - o Led Kelly Comolli to the 2014 Big East Woman of the Year, the first Georgetown tennis player ever to receive this award
  - Men's Program Highlights:
    - o 2017 Big East semi final finish, highest finish in over 25 years
    - o 2012-2013 Coached Andrew Bruhn to All Big East Team (first ever Hoya to be selected) and Peter Beatty, All Big East 2015, 2016, 2017
    - o 2013 Men's Team seeded 5<sup>th</sup> at Big East (highest seed since 1989)
    - o First ever wins over nationally ranked teams; St. Johns and Old Dominion University.
    - o Coached 35 Academic All Big East Student-Athletes and 12 Academic All Americans.

2009-present: Head Tennis Professional for the First Family of the United States

- 2002 – 2006: VINEYARD YOUTH TENNIS Martha's Vineyard, MA  
*EXECUTIVE DIRECTOR*
- Implemented instructional youth development programs for 500+ tennis players
  - Oversaw all operational aspects of Multi Million dollar year round tennis facility which included: staff management, budget (\$450,000 annually) and grounds and court maintenance.
  - Direct public relations and outreach events in the community.
  - Recipient of "USTA National Small Facility of the Year" Award, 2004.

2000 – 2002: THE MIDDLESEX SCHOOL Concord, MA  
*DIRECTOR OF SUMMER PROGRAMS*  
*HEAD TENNIS COACH & ASSISTANT HOCKEY COACH*

Summer 2002: **THE CHATHAM BEACH & TENNIS CLUB** Chatham, MA  
*DIRECTOR OF TENNIS*

- Managed all adult and youth programs for 500 Member Club
- Responsible for stocking Pro Shop and all sales related activities

1998 – 2000: **UNIVERSITY OF PENNSYLVANIA** Philadelphia, PA  
*HEAD MEN'S TENNIS COACH*

- Responsible for fund-raising, recruiting, and scheduling for NCAA Division I Varsity Men's Program in the Ivy League Conference; supervised practices and intercollegiate match play.
  - o Coached #1 player Fanda Stejskal to the NCAA tournament in 2000, the first PENN player to compete in that tournament in over 30 years.
  - o Coached #2 player Ryan Harwood to "Regional Rookie of the Year", the first PENN player to accomplish this in the history of the program.
  - o Personal Coach for Josh Cohen, USTA's #1 16-year old and 2000 Kalamazoo finalist.
  - o Developed the "Friends of PENN Tennis" fund-raising program that raised over \$100,000 in a two-year period.

1997 – 1998: **NORTHWESTERN UNIVERSITY** Evanston, IL  
*ASSISTANT MEN'S TENNIS COACH*

- Assisted in recruiting, training, fund raising and scheduling.
- Helped lead the team to a season high #13 National Ranking and runner-up in the Big 10 Conference.
- Coached "Regional Player of the Year", Alex Witt's win over NCAA Champion Bob Bryan. Also led him to the NCAA Tournament along with #2 player Marc Silva.

1996 – 1997: **LEHMAN BROTHERS** New York, NY  
*MUNICIPAL BOND SALES REPRESENTATIVE*

1994 – 1996: **FRANK PERON INSURANCE** Fall River, MA  
*COMMERCIAL INSURANCE ACCOUNT EXECUTIVE*

- Handled Business-to-Business sales in Southern New England territory.
- Generated leads via targeted cold calling and networking. Drafted proposals, coordinated contract negotiation and provided follow-up customer service.
- Reached 100% Club Status and exceeded quota by 50% both years.
- Named "Account Executive of the Year" in 1996.

1990 – 1994: **ATP TENNIS PROFESSIONAL**

- Competed on the Satellite Tennis Circuit in over 15 states and 6 countries.
- Career Wins: Brian Shelton, TJ Middleton, Val Wilder and Kent Kinnear.

#### EDUCATION

1990 **BROWN UNIVERSITY** Providence, RI  
*B.A. Organizational Behavior and Management*

- Varsity Tennis and Hockey teams 1985-1989
- Assistant Fundraiser for Brown Sports Foundation 1985-1989

2010-present **GEORGETOWN UNIVERSITY** Washington, DC

- Enrolled in Masters of Sports Industry Management Program

#### SPORTS ACHIEVEMENTS

2015- Inducted into the New England Tennis Hall of Fame, Newport RI  
 2003 – Inducted into the Rhode Island Interscholastic League Hall of Fame.  
 2001 – Recipient of "New England Tennis Family of the Year" Award.  
 2000 – Inducted into Cranston, RI "Athletic Hall of Fame".  
 1994 – Won National Amateur Hockey Championship with the St. Nick's NY, NY  
 1985 – 10<sup>th</sup> round draft pick of the NHL. Draft, Minnesota North Stars.  
 1985 – Captain of the US Junior Davis Cup Team.  
 1982-1985 – Only athlete to win four straight Rhode Island High School State  
 Tennis Championships in both singles and doubles  
 1980-1985 – Ranked #1 in New England USTA Junior Tennis four times  
 Ranked in the Top 30 Nationwide all six years

#### REFERENCES

Available upon request

## Louis Saccoccio

From: Patricia Testa  
Sent: Monday, April 15, 2019 6:29 PM  
To: Thorr Bjorn  
Cc: David Lavallee; Linda Acciaro; Louis Saccoccio; Patricia Foster  
Subject: Re: Tennis Meet with University of Rhode Island

That is correct.

Our position posted in late May 2018 and we hired in August 2018.

I was only asking for the match time, as the start time for our match was not posted online and Jordan, our Coach at the time was unable to connect with Georgetown.

On Mon, Apr 15, 2019 at 6:18 PM Thorr Bjorn [REDACTED] wrote:  
Patty,

This was only about a match at not anywhere near the time we were in the search process of hiring a coach.

This was about a question regarding a match only. Please let us know if I am accurate.

Thorr

On Mon, Apr 15, 2019 at 6:12 PM Patricia Testa [REDACTED] wrote:  
All:

As I discussed these questions with Thorr I now remember some communication I did have last spring with Georgetown. It was in regards to a time for a tennis match scheduled to take place at Georgetown. We were planning flights but couldn't do so until a match time was finalized.

Here is the email...

I apologize, I completely forgot about this communication until now.

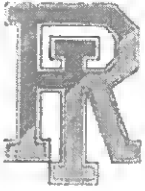
----- Forwarded message -----

From: Patricia Testa [REDACTED]  
Date: Fri, Feb 9, 2018 at 2:55 PM  
Subject: Re: Tennis Meet with University of Rhode Island  
To: Dan Trump [REDACTED]

No problem.

Great!  
An estimate will work for now.

Appreciate you getting back to me so quickly!



**Patricia Nevola Testa, CPA, CFE**  
Associate Director, Athletics  
Business & Personnel

Three Keaney Road, Suite 220  
Kingston, RI 02881



On Fri, Feb 9, 2018 at 2:46 PM, Dan Trump [REDACTED] wrote:  
Hi Patricia,

Apologies... Coach Ernst is currently on leave. I've forwarded your message to our Assistant Coach Courtney Dolehide who is acting in the head coach role during the interim. I do know the match will be at either 11am or 12 noon (most likely 11am).

I'm sure Coach Dolehide will be back in touch shortly.

Thank you!  
Dan

Dan Trump | Senior Associate Athletics Director for Internal Operations  
Georgetown University | McDonough Gymnasium | Washington, DC 20057  
Office: [REDACTED] | GUHoyas.com | @GeorgetownHoyas



On Fri, Feb 9, 2018 at 9:50 AM, Patricia Testa [REDACTED] wrote:  
Good morning,

I have called and email Gordie Ernst but have not heard back.

Do you know what time our match is scheduled for?